



CONTACT

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- 📍 Gold Coast, Australia, US Pacific
& Australian Timezone Availability

SKILLS

- High End Sales
- Exceptional Communicator
- Award Winning Sales Consultant
- Excellent Interpersonal Skills
- Attuned Perception & Empathy
- Highly Adaptable & Fast Learning

ATTRIBUTES

- Resilient, Self Motivated & Aware
- Fine Eye for Detail & Fastidious
- Highly Driven to Achieve
- The client experience is very important to me & I take personal responsibility to optimise every encounter I engage in.
- A lifelong passion for Personal & Professional Development in many areas including: Mindset, Business, Spirituality, Wellness, Investing, Coaching, Marketing, Sales & More.

ANGEL GOODSON-ADAMS

Facilitating Powerful Decisions

I am a very experienced & heart centred business and sales consultant. Passionate about self development & driven by results, integrity & people.

I have personally settled over 50 Million dollars in mortgage sales and recruited, trained and managed a small team responsible for hundreds of millions of dollars in mortgage sales.

I care deeply about exemplifying the highest of standards in all that I do, and will genuinely serve your business as if it were my own.

RELEVANT EXPERIENCE

Sales & Data Consultant, Acting Sales Team Leader

Telstra Corporation | Mar 2002 - Oct 2005

- Customer Service & Support, Complaint Resolution
- Telecommunications Sales
- Sales Performance Coaching & Call Quality Monitoring
- Managing a team of up to 15 sales consultants

Financial Strategist & Owner

Sorted Finance | 2006 - Present (Now Passive only)

- Mortgage Sales in Residential Property Investment
- Conducting Financial Education and Strategy Sessions
- Analysing Financials, Creating and Delivering Proposals
- All Aspects of Mortgage Business Management Including Sales, Strategy, Marketing, Client and Lender Liaison, Recruiting and Training

Owner & Studio Sales Manager

Dog Lover Photography | Mar 2016 - Aug 2018

- Built a luxury photography studio business
- Created the sales systems and processes to go from zero to hundreds of thousands of dollars in high ticket artwork sales with just one part time photographer, doing an average of 2 shoots per week, in 12 months
- Writing and managing FB ads, appointment setting, high ticket photographic artwork sales and all aspects of customer service and studio management

Undeniable Closer Mastermind

Member & Award Recipient | June 2023 - Present

- All aspects of Advanced Sales Mastery